CEO’S REPORT

PRESENTED BY:

Paula Gold-Williams
President & CEO

April 29, 2019
AGENDA

CHALLENGES ➔ OPPORTUNITIES

COMMUNITY & OUTREACH

THOUGHT LEADERSHIP

PEOPLE: ACHIEVEMENTS & HIGHLIGHTS

SA CHAMBER CHAIR UPDATE
We see challenges as opportunities to learn, improve & grow.
THE APRIL 7, 2019 STORM:
• 1,526 lightning strikes
• 99 wires down
• 125,191 momentary customer outages
• 60,742 sustained outages of > 5 minutes
• 17,948 customer calls

As seen on Kens 5:
CPS restores power to thousands following surge of severe storms

April 8, 2019
JESSE H. HERNANDEZ, TECH METER OPS 2 – SAFD & SAPD WERE ON THE SCENE, RAINS WERE STILL HEAVY:

• **ARRIVAL:** “This was my first call on Sunday morning. I arrived & did my initial assessment.”

• **CUSTOMER SAFETY & SECURITY:** “I told [them] to remain inside, secured the area & created my follow up.”

• **CHALLENGE ADDRESSED:**
  - “[Even though] the fire department [was] applying water, the fire did not go out easily.”
  - “The primary line was laying on top of 2 oak trees. Both trees caught fire.”

April 7, 2019
PARTNERED w/SAFD, OUR TRANSMISSION CREW UTILIZED THEIR LONG BOOM, BUCKET TRUCK:

• Worker’s forearm fractured while working near the top of a 130-foot cellphone tower

• The RESCUE was successful

SAFD Tactical Rescue Crew
CPS Energy Team Pictured:
Daniel Jimenez, Journeyman Transmission; Chris Garza, Journeyman Transmission;
Austin Edwards, Trainee Distribution; William Morales, Trainee Distribution;
Gil Martinez, Journeyman Lineman; Jeff Toscano, Foreman Transmission

CPS Energy Team Members Not Pictured:
Gilbert Benavente, Foreman Line Crew; Clint Pierce, Journeyman Lineman;
Chester Wood, Journeyman Lineman; Kevin Beavers, Journeyman Distribution;
Michael Martini, Trainee Distribution; Gilbert Brown, Mgr, Customer Construction

April 19, 2019
CHALLENGES ➔ OPPORTUNITIES: TACTICAL TOWER RESCUE

Play video
POWER GENERATION CONTINUES EXTENSIVE ASSESSMENT OF ALL PLANTS & EQUIPMENT:

- Seasonal preventive & predictive maintenance will enable our units to perform @ high levels during the summer peak

- O.W. Sommers Unit 2 taken offline to perform turbine inspection
  - Passed inspection & will be released to ERCOT on 5/10/19

Bottom Left: Benny Etheridge, SVP, Power Generation
Bottom Middle: Cris Eugster, COO
Joe Sepulveda, Director, Sommers Plant
COMMUNITY & OUTREACH

We focused on many special efforts during the month; several are included in this report.
COMMUNITY & OUTREACH:
PRE-K CLASS – LEARNING

OUR TEAM MEMBERS OFTEN VISIT SCHOOLS:
• They enjoy promoting safety!

CPS Energy Team Pictured:
Juan Medina, Journeyman - Overhead Construction, Eastside Service District
Garrett Tschirhart, Trainee - Overhead Construction, Eastside Service District

April 17, 2019
COMMUNITY & OUTREACH:
AMERICAN PUBLIC POWER ASSOCIATION
LINEMAKER’S RODEO

OUR TEAM PARTICIPATED IN
THE 2019 APPA LINEMAKER’S
RODEO:

• 14th Place – Out Of 76 Teams!

• Thank you for representing
  our great company!!

Left to right:
Rudy Garza, VP, EDS; Larry Aguayo, Const Mgr; Johnny
Garcia, Journeyman URD; Robert Webb, Journeyman
Distribution; Kenneth Byrom, Journeyman Distribution; Howard
Zimmerman, Journeyman Lineman; Travis Wiatrek, Journeyman
Lineman; Kenneth Kotara, Journeyman Service Restoration; Bo
Green, Journeyman Distribution; Gilbert Brown, Const Mgr;
David Garcia, Journeyman Lineman; Bryan Mills, Journeyman
Lineman

March 29-30, 2019
BOARD MEMBER JANIE GONZALEZ JOINED OUR TEAM MEMBERS & THEIR FAMILIES FOR THE WALK:

- Our team members participated in the Stride for Scholarships 5K, which helped raise money for high school senior scholarships
I RECEIVED THE LEADERSHIP AWARD AT THE 2019 LA PRENSA TEXAS GALA:

- From the oldest & most recognized bilingual newspaper brand in Texas

Roxy Eguia, Editor-in-Chief, La Prensa Texas
Paula Gold-Williams
Alignment of our strategic thinking is broadening rapidly, & our THOUGHT LEADERSHIP is paving the way to new solutions & more creativity!
OUR MAYOR WAS ON THE PANEL THAT KICKED OFF THE EVENT!
I participated in a panel discussion about the importance of trade & investment between Japan & the U.S.:

- Jim Perschbach, President & CEO, Port SA
- Hiroyuki Watanabe, Director of Texas Japan Office
- Yasuhiro Uozumi, Executive Director, Keidanren USA
- Fumiaki Kubo, Professor, American Government & History, University of Tokyo/Vice Chair, CULCON
- Dr. Joshua Walker, Global Head of Strategic Initiatives & Japan, Eurasia Group, Moderator

200 business & thought leaders, community influencers & elected officials attended
CRIS EUGSTER VISITED w/AN OVERHEAD LINE CREW:

- They installed a transformer for a new COSA Digital Kiosk

- The IKE (Interactive Kiosk Experience) free resource connects
  - residents & visitors to local restaurants, businesses, transportation, entertainment, City facilities & social resources

- Kiosks will also help streamline communication between the City & community, such as public service announcements & emergency messages

Cris Eugster, COO, CPS Energy
Reynaldo Rubio, Journeyman Distribution, CPS Energy
Mike Terrazas, Journeyman Lineman, CPS Energy
Ruben Flores, Foreman Linecrew, CPS Energy
Eugene Barrett, Dir Constr & Maint, CPS Energy
Eli Martinez, Journeyman Lineman, CPS Energy
Jaime Reyes, Trainee Distribution, CPS Energy

April 1, 2019
WE VISITED W/SA COUNCIL FOR INTERNATIONAL VISITORS (SACIV) & INTERNATIONAL DELEGATION & DISCUSSED:

- Save for Tomorrow Energy Plan (STEP)
- New Energy Economy (NEE)
- EPICenter
- Renewable / Environmental / Customer Programs

PRESENTERS INCLUDED:

- David Jungman, Sr. Director Economic & Bus. Dev.
- Kimberly Britton, CEO, EPICenter

April 1, 2019
I PARTICIPATED IN THE APRIL ‘19 BOARD MEETING:

• We covered items such as Electro Magnetic Pulse (EMP) protection
• There is more info to come on this

April 4, 2019

EPRI Attendees
WE PARTICIPATED IN TXDOT’S MEDIA EVENT, LAUNCHING THE 2019 WORK ZONE AWARENESS CAMPAIGN:

• Aimed @ reducing crashes & fatalities in work zones by asking motorists to stay alert & slow down when driving through work zones

OTHERS PARTICIPANTS:
• Texas Department of Transportation
• Law Enforcement & Safety Advocates
Difficult energy discussions ahead — but worth the effort

By Paula Gold-Williams, For the Express-News | April 7, 2019

April 7, 2019
THOUGHT LEADERSHIP:
AMERICAN SOCIETY OF ENGINEERING EDUCATION (ASEE)

I PARTICIPATED IN A PANEL FOR ASEE’S ANNUAL ENGINEERING DEANS INSTITUTE:

• Discussion focused on cybersecurity challenges & opportunities in the participants’ fields & the educational need to address workforce development in engineering

• Over 250 attended the event

Paula Gold-Williams
ASEE Panelists & attendees
I PARTICIPATED IN A PANEL DISCUSSION ON SOLAR, STORAGE & ELECTRIC VEHICLES:

- This is the only event designed specifically to uncover solar & storage finance opportunities in TX / Other Panelists Included:
  - Mark Frigo,
    - Vice President, Head of Energy Storage, North America, E.On
  - Stacey Hughes,
    - Chief Financial Officer, Sunlight General Capital
  - Elizabeth Kaiga,
    - Key Account Director, Renewable Energy, DNV GL, North America – Moderator
THOUGHT LEADERSHIP:
VISIT TO TEXAS CAPITOL

I TRAVELED TO THE STATE CAPITOL & MET w/MEMBERS OF OUR BEXAR COUNTY DELEGATION:

April 9, 2019

Rep. Trey Martinez Fischer
Paula Gold-Williams
Rep. Ina Minjarez

I also spoke with:
• Senator José Menéndez
• Rep. Philip Cortez
• Cong. Lyle Larson
THOUGHT LEADERSHIP:
WORLD RESOURCE INSTITUTE

I ATTENDED A DINNER THAT CELEBRATED INNOVATION, SAFETY & SUSTAINABILITY IN CITIES ACROSS THE GLOBE

Clint Vince, Chair, US Energy Practice & Co-Chair, Global Energy Sector, Dentons
Paula Gold-Williams
Andrew Steer, President & CEO, WRI
Sandy Vince
Manish Bapna, EVP & Managing Director, WRI

April 10, 2019
I GAVE THE KEYNOTE & SEVERAL INTERVIEWS:
April 15, 2019

Interviewers:
- Top Left: Darren Sweeney, S&P Global
- Bottom Left: Edward Klump, E&E News
- Middle: Randy Diamond, SA Express-News
- Right: Ed Crooks, Financial Times, US Industry & Energy Editor
OUR OTHER SPEAKERS INCLUDED:

Left:
- **Maria Garcia**, VP - Community Engagement, panel discussion on “Emerging Trends: Consumers & Data

Middle:
- **Amelia Badders**, Director - Enterprise Advanced Analytics, panel discussion on “data & information”

Right:
- **DeAnna Hardwick**, Interim VP - Customer Solutions, panel discussion on “the customer”
THOUGHT LEADERSHIP: ENERGY THOUGHT SUMMIT (ETS19)

April 15, 2019

I TRANSITIONED THE 2019 “ETS THOUGHT LEADER OF THE YEAR” AWARD TO GIL QUINIONES!

Paula Gold-Williams
Gil Quiniones, President & CEO, New York Power Authority & 2019 ETS Thought Leader of the Year
Arlen Orchard, CEO, Sacramento Municipal Utility District
WE PARTNERED WITH THE UNIVERSITY OF THE INCARNATE WORD (UIW) ON THE ADVANCEMENT & USE OF DRONE TECHNOLOGY:

- We hosted the monthly meeting
  - ITC Chair - Councilman Manny Pelaez

- Others in attendance:
  - Comm. Rep. DeAnne Cuellar
ON WEDNESDAY 4/24/19, GREENSTAR HOSTED THE OFFICIALS FROM SONORA, MEXICO TO A CONTRACT SIGNING OF AN HISTORIC MULTI-DIMENSIONAL $766M PROJECT IN SA

Mr. Paul Duran, CEO Greenstar
Mr. Benjamin Soto, President for Fuerza 72 Unos’s (Project owner)

Stage 1
Energy Efficiency – Solar Field & LED Luminaires + Network
Stage 2
Water Management – two treatment plants & a desalination Plant
Stage 3
Modernization of irrigation distribution network
Stage 4
Modernization of operations & maintenance equipment
Stage 5
Additional land reclamation and educational programs
We have extremely talented people. Here are some recent highlights!
ACHIEVEMENTS & HIGHLIGHTS
AFTERSCHOOL ALL-STARS

CHAIR STEEN WAS RECENTLY HONORED!

April 3, 2019

Former Trustee, Mr. Derek Howard and I attended
I HAVE TASKED PAUL BARHAM w/FURTHER DEVELOPING OUR ENGINEERS, INCLUDING SUCH PROGRAMS:

• This time Michael McCrea, EPRI’s Strategic Account Executive, served as our Keynote Speaker


• Several of our highly trained Ops professionals earned a special “Principal Engineer” designation
WE HELD OUR FIRST VIRTUAL MEETING WITH OVER 200 EMPLOYEES @ 4 DIFFERENT LOCATIONS:

- **Cris Eugster** – Eastside Service District
- **Fred Bonewell** – Southwest Service District
- **Chad Johnston** – Northwest Service District
- **Brian Bartos** – Malone Service District

- I pre-recorded a video thanking them
- **USING WEBEX TECHNOLOGY**, employees were able to interact with other locations through audio & video
19 TEAM MEMBERS RECENTLY COMPLETED OUR IN-HOUSE APPRENTICE TRAINING PROGRAM:

• Team members completed a minimum of 6,000 total hours of classroom instructions & OTJ training to graduate from their respective programs & earn the journeyman title

Paula Gold-Williams
Cris Eugster, COO, CPS Energy
Rudy Garza, SVP, Distribution Services & Operations
Journeymen Linemen Class of 2019 (Jimmy Moy, Not Pictured)
CONGRATULATIONS TO JOHN LEAL
ON BEING ONE OF 16 CIVIC & BUSINESS LEADERS INDUCTED INTO THE 433rd AIRLIFT WING’S HONORARY COMMANDERS PROGRAM

- John was nominated by Airlift Captain & State Representative Philip Cortez

Left:
Col. Terry W. McClain, 433rd Airlift Wing Commander
John Leal, Director of Local Government Relations
Lt. Col. J.C. Miller, 433rd Airlift Deputy Commander

Right:
Captain Philip Cortez, 433rd Airlift Wing & State Representative
Lori Johnson, Director of Corporate Responsibility
John Leal, Director of Local Government Relations

April 6, 2019
CONGRATULATIONS FOR BEING NAMED “PUBLIC RELATIONS CHAMPION” BY THE PUBLIC RELATIONS SOCIETY OF AMERICA (PRSA), SA CHAPTER:

• This honor is awarded to an individual who embraces & strengthens public relations in the workplace

• PRSA is the nation's largest professional organization serving the communications community

Jonathan Tijerina,
Senior Director - Corporate Communications, Marketing & Smart City Outreach

ACHIEVEMENTS & HIGHLIGHTS
PUBLIC RELATIONS SOCIETY OF AMERICA
CONGRATULATIONS FOR BEING APPOINTED TO THE SENATE HISPANIC RESEARCH COUNCIL (SHRC) BOARD OF DIRECTORS:

- The SHRC, located in Austin, strives to provide educational & leadership opportunities through the Senator Gregory Luna Legislative Scholars & Fellows Program

Kari Torres Meyer,
Director – Federal & State Regulations
ENVIRONMENT TEXAS ANNOUNCED SA’S RECOGNITION AS #1 IN TX & #7 IN THE NATION FOR SOLAR CAPACITY THROUGH THEIR SHINING CITIES PROGRAM!

• We ranked 1st in the South Central U.S. region
• This marks a 16% growth in solar capacity within the SA city limits from 2017

<table>
<thead>
<tr>
<th>Total Solar PV Rank</th>
<th>City</th>
<th>Total Solar PV Installed</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>San Antonio</td>
<td>187 MW</td>
</tr>
<tr>
<td>2</td>
<td>Austin</td>
<td>51 MW</td>
</tr>
<tr>
<td>3</td>
<td>El Paso</td>
<td>38 MW</td>
</tr>
<tr>
<td>4</td>
<td>Houston</td>
<td>21 MW</td>
</tr>
<tr>
<td>5</td>
<td>Dallas</td>
<td>10 MW</td>
</tr>
</tbody>
</table>
COUNCILWOMAN SHIRLEY GONZALES JOINED US AT PALM HEIGHTS COMMUNITY CENTER:

• Environment TX released their 2019 Shining Cities Report

• SA is ranked the 7th highest in the US & 1st in TX for solar energy capacity

• The community center is just one of seven City of SA facilities participating in CPS Energy’s Solar Host program

Bottom Right:
Cris Eugster, COO, CPS Energy
Emma Pabst, Clean Energy Associate, Environment Texas
Shirley Gonzales, City Council District 5

April 9, 2019
• Announcement made by MSI-Morpace

• More than 61,000 utility customers from 140 electric, natural gas & combination utilities surveyed

• We were one of 29 utilities to receive high scores on this index to earn this designation
Increasing our connection with our community & FIESTA events.
I JOINED SACC PRESIDENT RICHARD PEREZ, EVP DAVE PETERSON, & ALL THEIR EXECS:

• We hosted over 20 new business representatives to our organization
• We shared the Chamber’s many resources
JOINING THE MAYOR, I WAS HONORED TO PARTICIPATE IN THE OPENING CEREMONIES OF FIESTA 2019

¡VIVA FIESTA!

Sal Barbaro, Rey Feo LXXI
Richard Perez, President & CEO, SACC
Paula Gold-Williams, 2019 Chair, SACC
Ron Nirenberg, Mayor, San Antonio

Roger Hill, King Antonio XCVII
Paula Gold-Williams
Richard Perez
Diane Sánchez, President & CEO, SAHCC
SAN ANTONIO CHAMBER
TECH TREK

WE PROMOTED MEMBERS OF THE TECH COMMUNITY, INCLUDING THE MILITARY & AGENCIES

Richard Perez, President & CEO, SACC
Torii Salinas, Geekdom
Amanda Keammerer, SACC
Major General Robert Skinner, Commander, JBSA
John Olson, Mobilization Assistant to the Commander, JBSA
Chief Master Sergeant David P. Klink, Command Chief Master Sergeant, JBSA
Paula Gold-Williams

April 23, 2019
TECHNOLOGY IS ADVANCING:

- WE OBSERVED “HUMAN BIOMETRIC BIOCHIPPING”
AS THE 2019 CHAIR, I WELCOMED KING ANTONIO TO THE CHAMBER OFFICE:

• Thanked King Antonio for his dedication to helping our community & presented him with a small token of appreciation

• Congratulated him on raising >$1.2 million to benefit more than 60 children’s charities

Paula Gold-Williams
Richard Perez, President & CEO, SACC
Roger Hill, King Antonio XCVII

April 23, 2019
As Chair, I again presided over the monthly Chamber Board meeting that was held at Sea World.

April 24, 2019

Adam Hamilton, 2019 Chair-Elect, SACC
Richard Perez, President & CEO, SACC
Paula Gold-Williams, 2019 Chair, SACC
Shaun Kennedy, Immediate Past Chair, SACC
Carol Lum, President, Seaworld SA
UPCOMING KEY CEO DATES

2019

4/30/19
Austin, TX:
• TBLC Spring Members Meeting

4/30-5/1/19
Austin, TX:
• TPPA Spring Board Meeting

5/8/19
Austin, TX:
• Legislative Session

5/10/19
Dallas, TX:
• LPPC Strategic Planning Meeting

5/14-15/15/19
New Orleans, LA:
• Dentons Smart & Sustainable Cities / Communities Meeting

5/16/19
San Antonio, TX:
• SA Chamber EC Meeting
Thank You
GLOSSARY / DEFINITIONS

- ASEE  American Society of Engineering Education
- ATP   Apprentice Training Programs
- APPA  American Public Power Association
- BED   Business & Economic Development
- CE    Consumers Energy
- CEO   Chief Executive Officer
- COO   Chief Operating Officer
- Comm  Committee
- Comm Rep  Community Representative
- Const Mgr  Construction Manager
- CSD   Cyber Security Development
- D8    District 8
- DSO   Distribution Services & Operations
- EC    Executive Committee
- EDS   Energy Delivery Service
- EPRI  Electric Power Research Institute
- ERCOT Electric Reliability Council of Texas
- ETS   Energy Thought Summit
- IKE   Interactive Kiosk Experience
- ITC   Innovation and Technology Committee
- LA    Louisiana
- LPPC  Large Public Power Council
- Maint Maintenance
- Ops   Operations
- PRSA  Public Relations Society of America
- Rep.  Representative
- SA    San Antonio
- SACC  San Antonio Chamber of Commerce
- SACIV San Antonio Council for International Visitors
- SAEN  San Antonio Express News
- SAFD  San Antonio Fire Department
- SAPD  San Antonio Police Department
- SHRC  Senate Hispanic Research Council
- SMUD  Sacramento Municipal Utility District
- Sr. Dir. Senior Director
- SSFTC Solar & Storage Finance Texas Conference
- SVP   Senior Vice President
- TBLC  Texas Business Leadership Council
- TPPA  Texas Public Power Association
- TXDOT Texas Department of Transportation
- URD   Underground Delivery
- US    United States
- UTSA  University of Texas at San Antonio
- VP    Vice President
- WRI   Word Resources Institute
- YWLA  Young Women’s Leadership Academy